# Deploying More Infrastructure Faster & For Less!



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## Our National Housing Crisis

- Between 5.5 and 6.8M housing unit shortfall as of 2021
  - Due to: 2008 GFC, Land Use, Rising Costs, Interest Rates, Population
- Sewer infrastructure is a primary gating factor for growth
  - Treatment capacity, infrastructure costs, environmental impact
- 3PO active in Oregon, Massachusetts, Florida, New York



# Fixing a Crisis Always Requires Disruption

- Regulatory: Oregon Senate Bill 1537 signed March, 2024
- Technology: Modern sewer solutions, combining broadband
- Business Models: Infrastructure-as-a-service
- Traditions: Engineering incentives and transparency





Mag-Amb, short for the Latin phrase Magnum Ambitio, or "Big Ambition," is a real estate investment company that sponsors and partners with industry leaders to acquire and develop best-in-class real estate assets throughout the Western United States.



Founded in 2022, Mag-Amb Development has over **600 units of housing, 400 units of hospitality,** and **300 acres** in land development either under development or in its pipeline.









### Warrenton, OR

### **Vacancy Levels**

The following table details vacancy levels at the comparable properties.

#### OVERALL VACANCY

Property Name	Program	Tenancy	Total Units	Vacant Units	Vacancy %
2155 N Wahanna Rd**	Market	Family	16	N/A	N/A
Bayshore Apartments	Market	Family	99	0	0.0%
Bay View By The Sea	Market	Family	22	0	0.0%
Birch Court Apartments	Market	Family	36	0	0.0%
Emerald Heights Apartments*	Market	Family	300	0	0.0%
Forest Rim	Market	Family	44	0	0.0%
Pacific Rim Apartments	Market	Family	68	0	0.0%
Rock Creek Commons	Market	Family	12	0	0.0%
Yacht Club Apartments	Market	Family	60	1	1.7%
Overall Total			657	1	0.2%

<sup>\*</sup>Located outside PMA



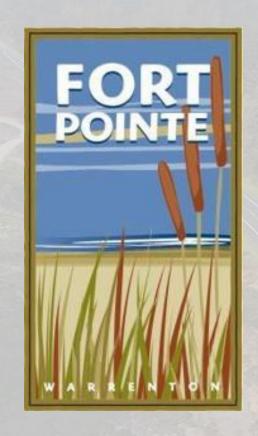


<sup>\*\*</sup>Not yet completed but all units are pre-leased

## Warrenton, OR

### **Fort Pointe**

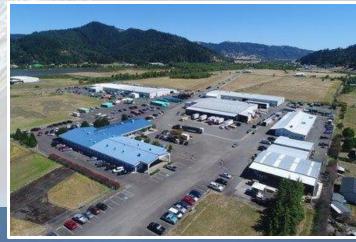
- 450-unit Planned Unit Development
- 210 Rent Regulated Affordable Apartments
- 210 Single-Family Detached BTR/ For Sale
- 30 Volumetric Townhomes For Sale
- 4,600 feet of 'off-site' water & sewer mains
- Prelos<sup>TM</sup> pre-treatment system





- Founded in 1981
- 400+ employees
- Based in Sutherlin, Oregon
- Large Dealer/Distributor network
- Focused on <u>passive</u>, <u>scalable</u> and <u>economical</u> wastewater collection & treatment solutions
- Industry leader in liquid-only sewer & attached growth treatment processes





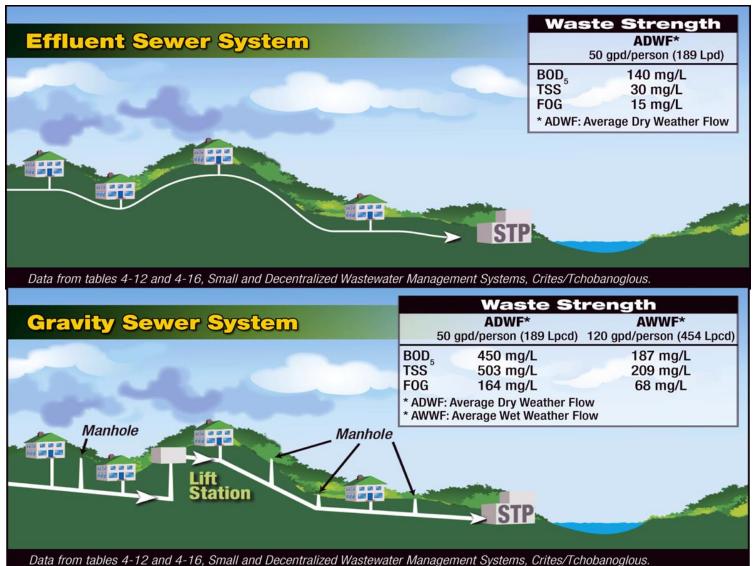


Orenco Protecting the World's Water







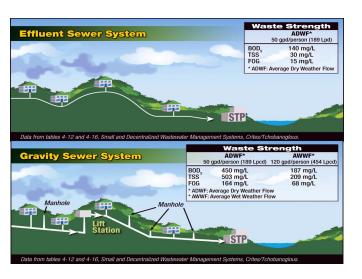




## What is "Modern Sewer"?

- Uses pressurized, shallow-buried pipes that follow contours of the land
- Mainlines are easily installed with directional boring
- Mains can be "surgically" extended to specific areas that need service most
- Prelos Processors reduce the volume of biosolids and final treatment costs
- Main lines cost as low as 10% of gravity sewers



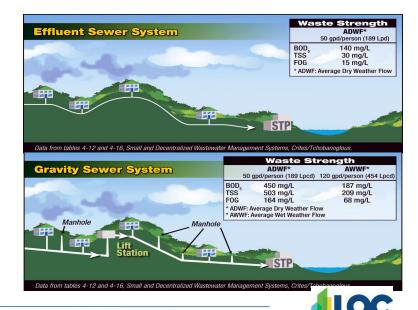






#### What is Modern Sewer?

- Modern Sewer, a.k.a., effluent sewer, uses small-diameter, pressurized, shallow-buried pipes that follow the contour of the land.
- Mainlines are easily installed with directional boring to reduce impacts to sensitive areas like wetlands.
- Like water mains, Modern Sewer mains can be "surgically" extended to specific areas, streets, or new developments that need service most.
- Prelos Processors reduces the volume of biosolids and final treatment costs.
- The cost to make Modern Sewer mains available for connections can be as low as 10% of the cost of gravity sewer mains.









### What is Prelos?

Prelos™ (<u>Pre</u>ssurized <u>Liquid Only Sewer</u>) provides an efficient, affordable, and sustainable modern sewer solution for the thousands of towns across the country. Whether it's new growth, an expansion, a repair, or replacement, the Prelos Sewer Collection System technology has been in use for more than 40 years.





#### Prelos unlocks treatment capacity by:

- Reducing estimate flow rate by ~ 27%.
- Reducing average daily hydraulic load by ~ 45%.
- Eliminating Inflow and Infiltration (I&I)
- Reducing TSS by ~ 69%.
- Reducing BOD by ~ 94%.
- Reducing FOG by ~ 91%.







## Lacking A Municipal Wastewater Treatment Plant?

Modern sewer has the ability for onsite, distributed treatment systems while providing options for community growth.



### **AdvanTex Treatment**

- Attached Growth
- Modular
- Low Energy
- No Open Tanks
- No Headworks
- No Clarifiers
- No Aeration or Blowers





# Modern Sewer Community Projects Examples

- South Alabama Utilities 3500 current connection
- SW Barry County Michigan 1500 current connections
- Steven's County Washington 1400 current connections
- Montesano, Washington 2100 current connections
- Lacey, Washington 3100 connections
- Coburg, Oregon 900+ connections
- Glide, OR 1,200 connection
- Sutherlin, OR 200 connections
- Christianburg, Ohio 200+ connections
- Vero Beach, Florida 1,500+ connections





## **Business Model: 3PO Networks**

- Over 50% sewer cost reduction
- Capital contribution from 3PO
- Full system design capabilities from Orenco
- Work hand-in-hand with civil contractors
- Solution for broadband and sewer in unincorporated/rural/at-capacity areas
- Ownership phasing and investment is flexible
- Collaboration with public and private entities















## 3PO Modern Sewer Unlocks Broadband.

Modern Sewer and Fiber Optic together provides cost efficiencies, reduces time to market, and increases home values with broadband day one!

#### **Modern Sewer Trench**





Fiber Optic Trench

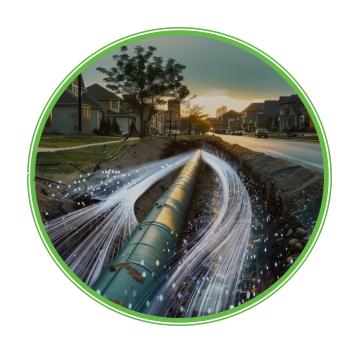






# 3PO Designs, Owns, & Operates Modern Sewer & Fiber Networks

- Unlock a project stalled due to lack of treatment capacity
- Reduce sewer CapEx by as much as 65%
- Turnkey Operations and Maintenance (O&M)
- Total system design and budget "in a matter of days"
- Built on proven technologies like Orenco Systems
- Solves for broadband access day 1

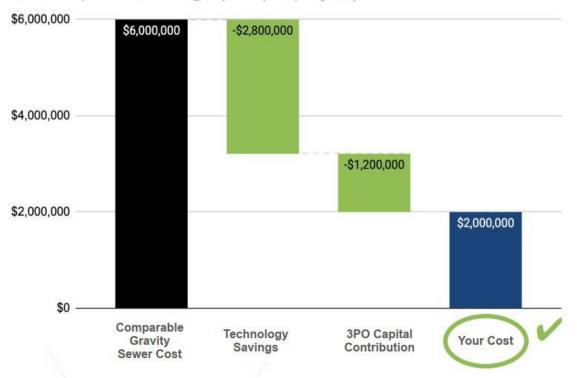






# 3PO Designs, Owns, & Operates Modern Sewer & Fiber Networks

3PO CapEx Advantage (sample project)



3PO enables new housing starts by relieving demand on the nation's strained wastewater infrastructure, while at the same time improving environmental compliance and reducing the digital divide all at lower cost for the taxpayer

T. Stempel, Former Mayor, City of Gladstone, OR; Member of County Wastewater Advisory and Technical Group



# Not New, Modern.





**Steve Rose**Septic Technologies *Lead Technician* 





## **O&M For Commercial Sewer Solutions**

- Personal credential and experience with alternative sewers?
- Where have you experienced successful deployments?
- What makes modern sewer maintenance different?
- History with Orenco solutions?
- When it works well?
- When it doesn't work well?
- Lessons learned and what cities should do differently