



Jake Spano

- Mayor St. Louis Park, MN
- Over 500 Council Meetings

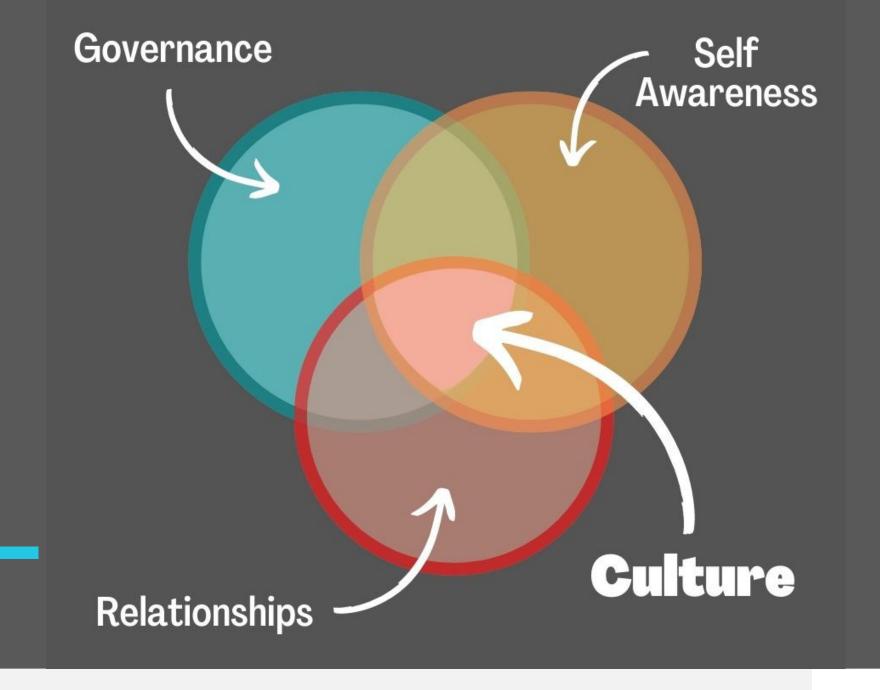
Tom Harmening

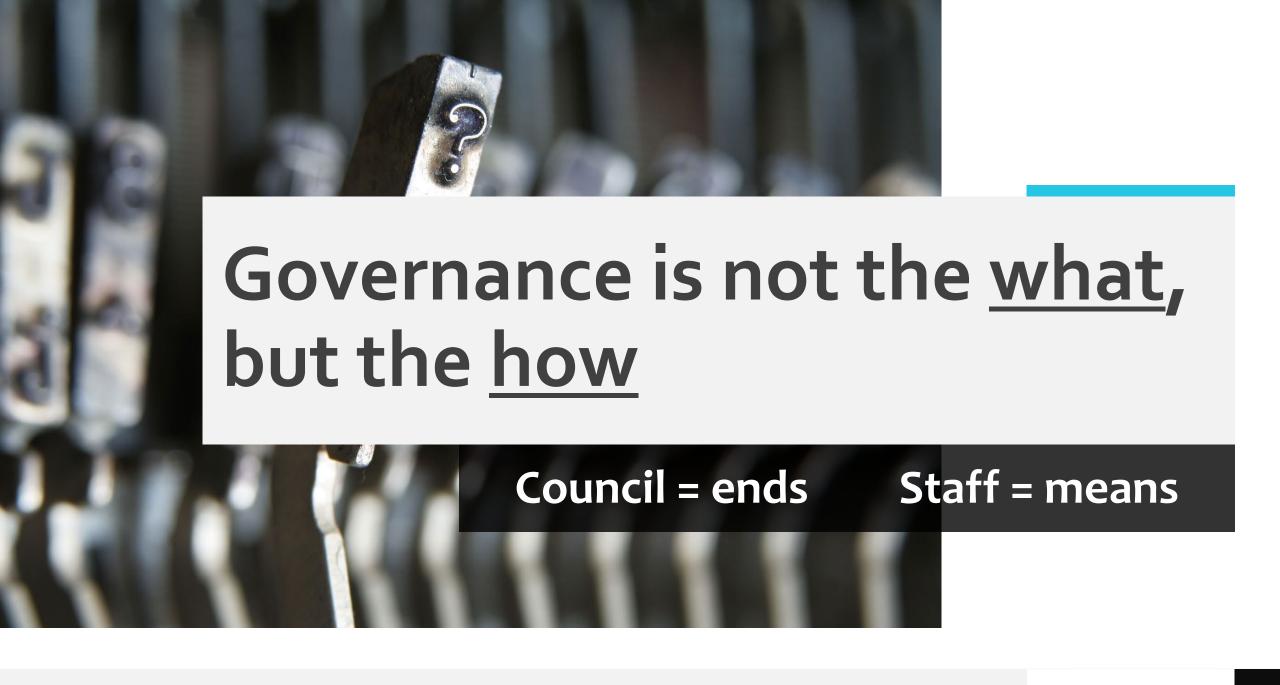
- St. Louis Park, MN former City Manager
- 39 years municipal government leadership

About Us





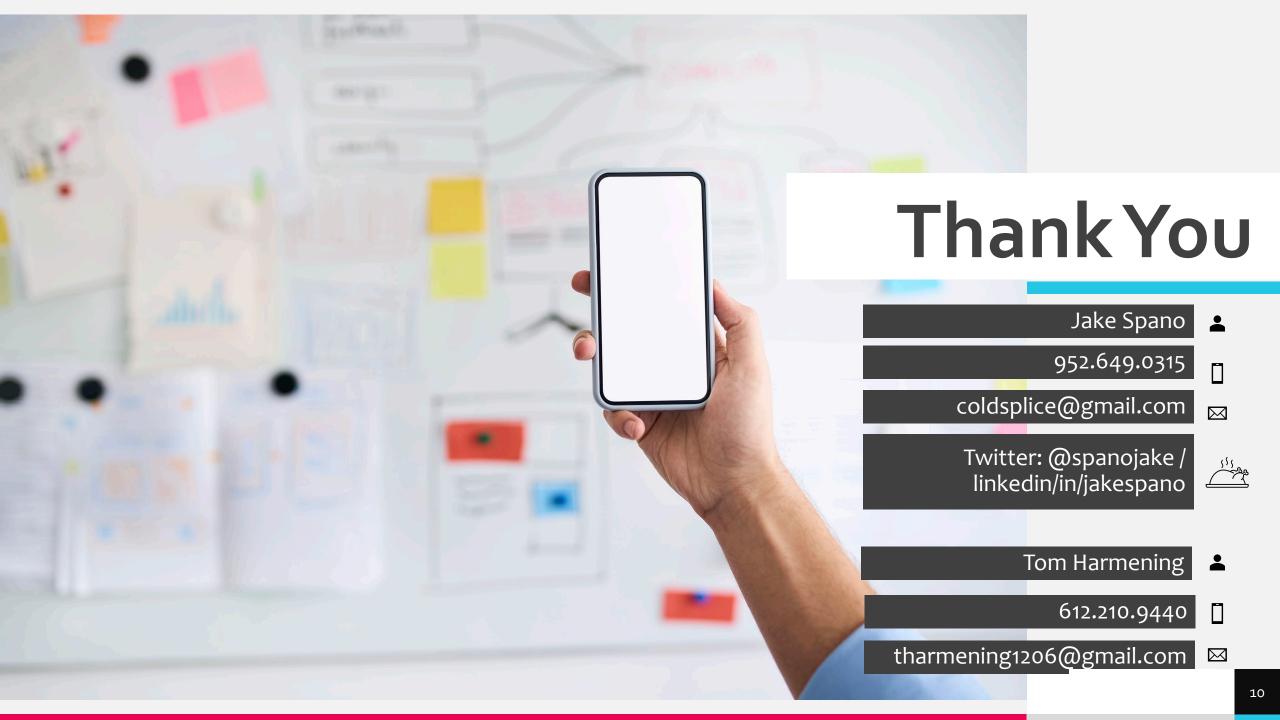












Your Organizational Success Rests on Five Critical Ingredients....

Culture

- Culture is greater than everything else. It is the values and norms that characterize your team as a whole and sets the mindset of people when they come to work. It will determine what type of person runs for office or choses to work for your city.
- You are the keepers of the culture of your team and the community. Knowing that your culture exists, and committing to the opportunity to systematically change/improve it, is the first step.

Governance

- Why is good governance important? Because citizens deserve the best local government possible.
- A sound governance model provides clarity on roles and responsibilities of the citizens, city council and staff e.g policy/outcomes vs operations/management
- Creating and maintaining a healthy culture relies on knowing and committing to your governance model and establishing mutually agreed upon norms for things that fall outside the governance model.

Self Awareness

- Successful leaders have a high level of self awareness.
- Being self aware allows you to more effectively communicate, build relationships and connect with others.
- Be humble. It's not about you! You're a steward of something bigger and more important than you.
- Be willing to hold yourself accountable when you do not stick to the norms, governance model, and agreements set by the team.

Relationships

- Solid relationships and partnerships are key to ensuring a healthy culture for the organization and community.
- The key factors for healthy relationships are TRUST and RESPECT.
- Open, honest, and sometimes vulnerable communication is key to building trusting relationships.

Investment

 Regular retreats are critical opportunities to revisit and update your governance, norms, relationships, learning and communications style.
Retreats are the most important thing you can do to put in place a high performing team.